



# MAJOR LEAGUE MINDSET

It's Time to Take the Mound,  
Level Up, and Stand Out

As a pitcher in professional baseball player, you're constantly faced with 2 choices:

*Step Up or Give In*

Every time you take the mound, your job depends on your ability to rise above the noise and play bigger, and playing bigger comes down to one thing, *mindset*.

In his keynote, *Major League Mindset*, Andy will show you why mindset is the key to leveling up and getting bigger results from your benefits program.

Andy will show you how leveraging the same philosophy he used to earn the opportunity to pitch in the Milwaukee Brewers organization will help you and your team go farther than you thought possible.

Is it easy? No. Winning never comes easy. However, success is practically inevitable when you have the right confidence, competence, and a course of action.

Fun, bold, and highly insightful, *Major League Mindset* will delight your audience and literally change the way they look at the path to achieving success.

Major League Mindset will show you the following:

- The one key to playing bigger in business and life
- Why most health insurance plans are falling short of success
- The "3 C's" that will ensure you play bigger
- The 5 steps to level up your health plan

## ABOUT ANDY

As a former pitcher with the Milwaukee Brewers, Andy Neary understands how small-budget teams are able to compete with the biggest payrolls in baseball. Winning teams share a common set of principles. Neary has utilized these principles to help benefit advisors and employers make a huge impact to rising healthcare costs.

Andy is an Amazon best-selling author of *Breaking Through the Status Quo*, and a consultant with The Olson Group. Andy works with insurance professionals looking to increase revenue with a game plan built for "all 9 innings".

Andy lives in Fort Collins, CO with his girlfriend Amy and four-legged child Maisy.